



STARTING OR SCALING UP TRIBAL AGRICULTURE OPERATIONS: RESOURCE BANKING FOR INFORMED GOAL SETTING

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Resource Banking for Informed Goal Setting

This worksheet is intended to assist in the development of an inventory of resources available to individual producers. In order to set practical and realistic goals for Tribal Agriculture Enterprises, information about existing operations assets, and available guidance materials should be compiled and reviewed for more complete decision making and goal setting.

By reviewing resources, owners and operators will be able to analyze the information and then determine/prioritize the opportunities and direction of their tribal agribusiness such as:

- Available Resources for Maximum Utility
- Revenue Generation
- Vertical Integration/Self-Sourcing
- Regulatory Implications

Tribal Inventory



Land



**Facilities/
Buildings**



Equipment



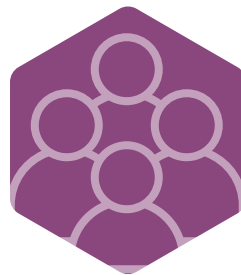
Expertise



Water



Support



**Personnel/
Labor**



**Enterprises/
Organizations**

Guidance Information and Materials:

- Existing Agriculture Resource Management Plan and review of how managed operation lands comply
- Existing Integrated Resource Management Plan and review of how managed operation lands comply
- Community and industry feedback, comments, ideas, reflections
- Extension staff feedback, comments, ideas, reflections
- Former business plans and financials
- Cultural/historical knowledge & practices (harvest practices, take ratios, seed saving methods, conditions of sale/trade)

Possible Opportunities:

- Self-Governance programmatic activity benefiting individuals: List currently available options like fencing, controlled burns, hazardous fuels, irrigation, invasive species management
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- Available Tribal government or college allocations: seed distribution programs, access to youth/summer labor, Tribal extension
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- Federal funds (USDA) - EQIP, LAMP, Rural Development, RCDBG funds, etc...
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- Enterprise revenue: Money currently being earned/ collected / account receivable / Individuals Indian Money (IIM) accounts, per caps
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- Private Grant Funding (NAAF, FNDI, Non-profit funders, etc)
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- Employment and Training programs: 477 programs, Federally funded E & T Programs, Nutrition E & T programs like SNAP/FDPIR, summer youth worker program (Either to source labor or further develop own skillset)
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- Loans/Credit opportunities:
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Possible Partners:

- Tribal Cooperatives/NGOs (IAC, FNDI, IFAI, food hubs, cooperatives, local groups, local tribal governments)
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- Other Tribal Operations: List nearby or similarly situated
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- Nearby non-tribal operators
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- Educational Institutions like Tribal Colleges, Land Grant Units, and Career Techs
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External Guidance Materials:



- [Indigenous Food and Agriculture Initiative Resources](#)
- [Webinars](#)
- [Cultivating Tribal Food Sovereignty](#)
- [Scaling Up](#)
- [Empowering Agriculture Through Tribal Sovereignty](#)
- [\(EATS\) Academy Resources](#)
- [Model Tribal Food and Agriculture Code](#)
- [Indian Country Community Asset Directory](#)



- [Intertribal Agriculture Council](#)
- [Technical Assistance Personnel Network](#)
- [Conservation Planning Tool Kit](#)
- [American Indian Foods Export Program](#)
- [Native Food Connection](#)
- [Made/Produced by American Indians Trademark](#)



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- [First Nations Development Institute Food Sovereignty Assessment](#)