

**Empowering Indian Country through economic development and greater food** 

access

## **Cultivating Tribal Food Sovereignty:**

Developing a Tribal Department of Agriculture

June 4, 2020



### **About IFAI**

### **Implementing a Department of**

### Model Code Framework

### **Federal Funding**

## Management Perspectives



### **Indigenous Food and Agriculture Initiative**



#### **Our Founding**

- Establish in the Univ. of Arkansas School of Law in 2013 by:
  - Vice-Chancellor Stacy Leeds; and
  - Founding Director Janie Simms Hipp
- Moved with Vice-Chancellor Leeds to Office of Economic Development in July 2018

#### **Our Mission**

Enhance health and wellness in tribal communities by advancing healthy food systems, diversified economic development, and cultural food traditions in Indian Country.



### **Our Work in Indian Country**



### Putting Tribal Sovereignty in Food Sovereignty

We provide strategic legal analysis, policy research, and educational resources to empower Indian Country through food sovereignty, agriculture, and economic development.



## **Tribal Departments of Agriculture**

A Department of Agriculture is the house where tribal food sovereignty lives. What organizational structure best fits your tribe's needs?

- Professional Staff/Development
  - Youth Internship Programs
  - Professional Staff Sharing
- Retaining Institutional Knowledge
- Federal Grant/Funding recipient
- Oversight of programmatic activities
- 638 Self Administration Opportunities
- POINT OF CONTACT





# **Setting Goals**

"If you build it ... They will come"

- Field of Dreams

What is the goal or purpose of your Tribal agricultural operation?

- Regulatory Entity
- Outreach and Technical Assistance
- Education and Youth Programming
- Community Services
- Grantmaking
- Traditional Knowledge and Seed-keeping







### Anatomy of a Tribal Dept. of Ag. Component Parts of Your "Operation"

#### Regulation

- Hemp Production
- Food Safety

#### **Conservation and Land Management**

- NRCS Program Sign-Up
- Forest and Timber Management
- Cost-Share for Federal Programs
- Technical Service Provider
- AIARMA Agricultural Resource Management Plans





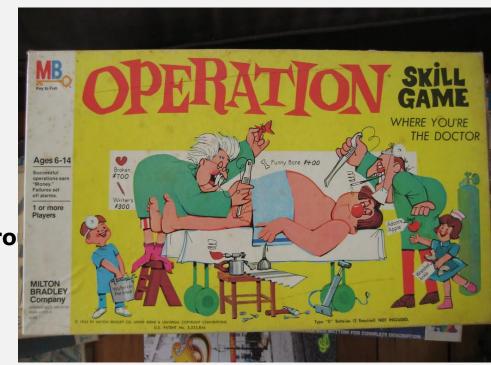
### Anatomy of a Tribal Dept. of Ag. Component Parts of Your "Operation"

#### **Education and Youth Programming**

- Leadership Events
- Youth Advisory Board
- Young Farmer and Rancher Loans or Grants
- FFA/4-H Livestock Program

#### **Federal Program Administration and Passthro**

- FDPIR 638 Food Procurement
- NRCS Alternative Funding Arrangements





### Anatomy of a Tribal Dept. of Ag. Component Parts of Your "Operation"

#### **Community Outreach**

- Community Gardens
- Farm-to-School
- Tribal Events

#### **Tribal Enterprise Headquarters**

- Agritourism
- Cattle Ranching
- Growing Produce





# Implementing Your Plan Response to Insular Needs of Tribe

**Number of Staff** 

**Reporting Structure to Tribal Leadership** 

**Delineation of Authority** 

**Necessary Competencies of Staff** 

Interfacing with Other Tribal Departments and Polici

Federal Requirements for Staff, as applicable





## **Department of Agriculture: Staffing**

#### Hire Professionals and Skilled Employees

Leadership with vision and execution

**Develop internal expertise** 

**Build institutional knowledge** 

Recruit young graduates Externships Fellowship placements

Staff to program goals

Train current staff on desired skills

Share professional staff with partners





## Implementing Your Plan Response to External Needs and Tribal Leadership

**Tribal Priorities within Larger Community** 

Feasibility of Plan and Necessary Consulting Services

**Alignment with Larger Vision of Tribe** 

**Firsthand Involvement of Tribal Leaders** 

**Determining Structure – Tribal Department or 501(c)(3)?** 





# Implementing Your Plan Sources of Revenue

**Fee-Driven Enterprise** 

**Funded from Tribal Revenue** 

**Tribal/State Compacting** 

**Federal Grant Opportunities** 

**External Private Opportunities** 





## **Department of Agriculture Funding**

Tribal Departments of Agriculture can be designated recipients for targeted agriculture and/or natural resource program funding opportunities

#### •Federal Funding

- Rural Development Grants
- Conservation Program Benefits
- Infrastructure
- Environmental Assets
- •External Funding
  - Private Grantmakers like NAAF, FNDI
  - Credit Opportunities
  - Capital Donations/Gifts





# **Implementing Your Plan**

### **Determining Appropriate Structure and Authority**

Where does the authority originate?

• Tribal Constitution, Code, or Proclamation

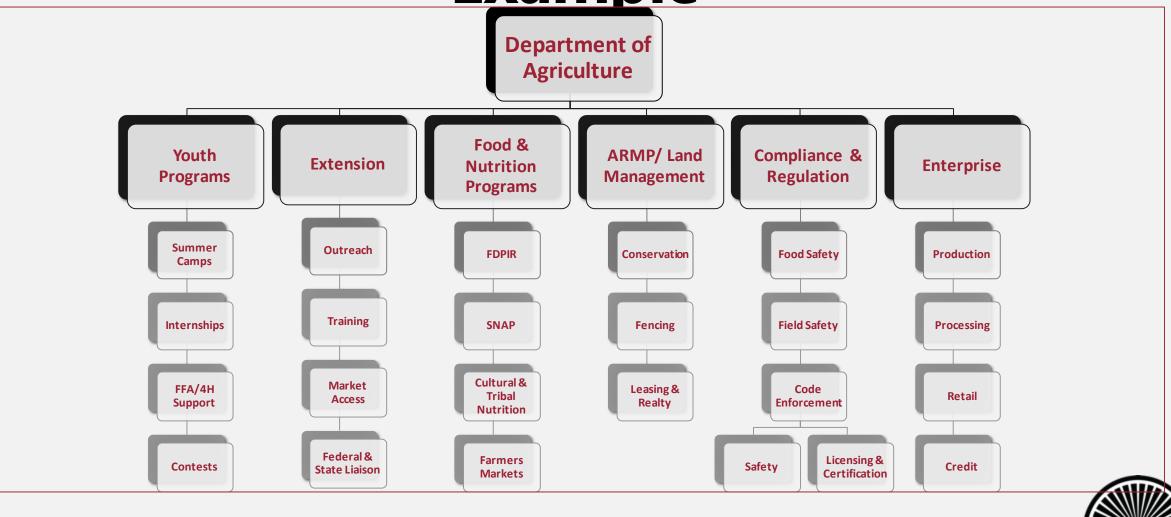
Where does it fall within your governmental structure

- Tripartite Government (Executive, Legislative, Judicial)
- Business Council
- 501(c)(3) Reporting to Tribe





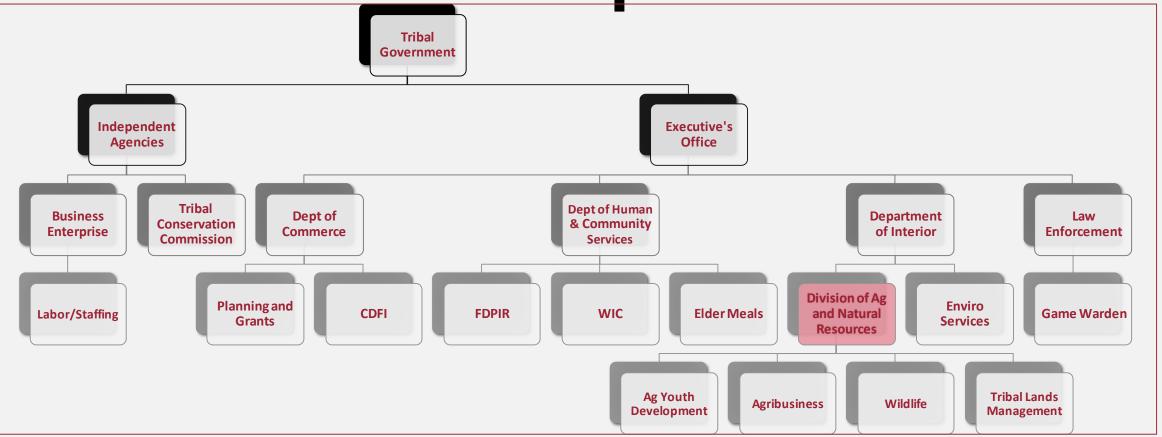
### Department of Ag: Org Chart Example



INDIGENOUS FOOD AND AGRICULTURE INITIATIVE

INDIGENOUS FOOD AN

## Department of Ag: Org Chart Example





## Regulatory Departments of Agriculture Promote Resource Allocation

### **Strengthens emergency management planning and implementation**

- Connecting with local agriculture operations establishes a network of food growers
- Provides a centralized point of contact for third party assistance
- Establishes a single conduit of communication for disaster response
  - Third-party interest in donating food and services
- Can encourage individual producers and other entities involved in agriculture and food supply systems to also plan for emergencies
  - Individual plans
  - Folding in partners in food chain systems in large scale emergency management





## Cultivating Opportunities through Departments of Agriculture

#### **Departments of Agriculture Can Serve As...**

#### Source of Data Collection and Maintenance

- o 2017 Census of Agriculture
  - USDA National Agricultural Statistics Service (NASS) collects confidential agriculture operation data
  - Data collected by state, county, Indian reservation every 5 years
- o Building on the Food Sovereignty Assessment provides evidence for needs-based response

#### Single Points of Contact for Information, Technical Assistance, and Resources

- o Direct Tribal agricultural production to public and private resources
- o Facilitate market opportunities
- o Promote employment opportunities in Tribal, federal, and private sector



## **Model Tribal Food and Agriculture Code**

### WWW.TRIBALFOODCODE.COM

- Establishing a Dept of Ag
- Traditional Foods/Seeds
- Health and Nutrition
- Animals and Livestock
- Animal Harvest and Sale of Meat
- Horses
- Land Use
- Agriculture and Food Safety

- Plant Production, Health, Sale of Produce
- Aquaculture
- Bees and Honey Production
- Agroforestry and Silviculture
- Trade and Marketing of Ag Products
- Liability
- Water

- Conservation
- Alternative Agriculture Production
- Ag Labor
- Ag Business Entities



### **Model Tribal Food and Agriculture Code**

- •The most important consideration for in adopting a food and agriculture code is promoting and preserving tribal sovereignty.
- •By adopting a food and agriculture code, a tribe can set its own standards and preferences regarding regulation and rulemaking.
- Preventing encroachment on tribal sovereignty by external governments or entities assures that tribal priorities are upheld, that cultural standards control and tribes are empowered in decision-making and self-determination.





### Economic Development & Food Security Opportunities: 638 Authority at USDA

The 2018 Farm Bill for the first time extended "638" Tribal self-governance authority to USDA in the FDPIR program for food procurement.

#### •FDPIR 638 Opportunity

- Enables Tribal Nations/ITO's to enter into selfdetermination contracts & procure food for FDPIR food packages.
- Opportunity to promote tribal sovereignty through food & help support local Tribal producers of foods—fresh fruits & veg, traditional food products
- Congress appropriated \$3 million for this demonstration project, available until FY21.
- USDA is still working on opening the application process for this.





### Occupying Regulatory Space: Food Safety Regulation

The Food Safety Modernization Act (FSMA) pushes food safety regulation onto the farm. Tribal Nations can occupy that space for their jurisdictions.



Tribal Food Safety regulation

- Tribal Nations have been involved in food safety from time immemorial, and the Model Tribal Food & Agriculture Code positions Tribal Nations as the most appropriate government to shape food systems on Tribal lands—that includes food safety.
- Recognizing that Tribal Nations and AI/AN producers are already engaged in international food trade, the Code offers a harmonized FSMA approach so that producers have clarity and can easily access all available markets.
- Maintaining Tribal laws and regulations on food safety, especially around FSMA, sends a message to other regulators that the Tribe is occupying this space & Tribal laws should apply.
- Through a Tribal department of agriculture, Tribes can inspect & r food production/food business on Tribal lands.



#### **Identifying and Defining Your Markets**

#### Identifying Food Producers and Growers: Framing Data Availability Background:

- USDA National Agricultural Statistics Service pays for enumerators
  - (salary, travel expenses, and other costs) for survey collection
- Cooperative agreement between NASS & NASDA started with just 20 states in 1970
- Surveys provide "justification" for federal and other targeted funding sources with anonymized data
- 2017 Census of Agriculture provides data by self-identified AI/AN producer and 72 Indian reservations

#### **Opportunity:**

- Departments of Agriculture help facilitate government-to-government relationships (like for like)
- o Departments can house enumerators
- o Partnerships with NASS and the Economic Research Service may support mutually beneficial surveys



#### **Building and Strengthening Agricultural Markets**

#### Identifying Feasibility of Agricultural Markets through Rural Business Development Grant

**Background:** 

- USDA Rural Business Development Grant funding for feasibility studies, business planning, and training to support job creation
- End-beneficiary must be separate entity from applicant
  - Tribal business enterprise can be eligible end beneficiary if governing body separate from Tribal government and not subject to removal without cause
  - Board members must not be on Tribal Council or other governing body

#### <u>Opportunity:</u>

- Support studies for how to structure business/enterprise under Tribal and Federal laws / regulations
- Promote (agri-)business incubation and training



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#### **Parity in State Funding**

#### **Competitive Funding Exists for State Departments of Agriculture** <u>Background:</u>

- USDA Agricultural Marketing Service awards funding for state departments of agriculture
  - Federal State Marketing Improvement Grant (1:1 match) for research / innovation of markets
  - Specialty Crop Block Grant to enhance competitiveness of specialty crops

#### <u>Opportunity:</u>

- Creating like institutions supports "justification" for like funding opportunities
- Parity in funding opportunities may require legislative change



#### **Outreach and Engaging AI/AN Producers Effectively**

**Background:** 

- o Departments of Agriculture are centralized resources for agricultural activities
- USDA issues disaster designations counties facing natural disasters impacting agricultural production
- USDA offices and agencies solicit membership for committees and councils to inform USDA processes

#### **Opportunity:**

- Departments of Agriculture receive, consolidate, and distribute information to support the viability of agricultural operations
- o Departments of Agriculture can help inform USDA processes



#### **Bridging Partnerships through Cooperative Agreements**

Background:

- USDA has multiple cooperative agreement authorities to support agricultural activities
  - Farm Service Agency
    - For nonprofits and higher education for financial trainings, value added production, recordkeeping, property inheritance, and crop production
  - Natural Resources Conservation Service
    - For federal, state, and organizations to further NRCS mission
  - Office of Tribal Relations to further coordination and effectiveness of Federal programs
- o FDA State Produce Implementation Cooperative Agreement Program
  - For States to assess produce landscape and produce food safety activities

#### **Opportunity:**

- Departments of Agriculture provide central point of contact for activities that support engagement and coordination for Federal activities
- Discretionary funding may provide targeted opportunities for Tribal projects if agencies know who to contact



## **Food Hubs/Cooperatives**

#### **Develop Market opportunities for tribal enterprise and local/tribal producers**

- •Tribal USDA Vendor contract with local subcontractors to meet volume demands
  - With MTFC regs, subs meet tribal safety requirements vs onerous USDA mandates
- •Local/Regional Sourcing from tribal producers
  - FDPIR 638 Sourcing
  - Volume packaging for upstream supply chains





## Value Added Opportunities

### Processing/Packaging

- Fresh produce packaging
- Canning
- Livestock processing
- Branding/Labeling
- Product Enrichment
- Vertical Integration
- Operation Diversification





### American Indian Agriculture Resource Management Act of 1993

Pub. L. 103–177, Dec. 17, 1993, 107 Stat. 2011

Intended to address the underserved nature of agricultural land in Indian Country by:

- Enhancing tribal producers' ability to grow crops and ag products;
- Affirming tribal sovereignty in the management and regulation of agricultural properties; and,
- Increasing educational opportunities for native students regarding natural resource management

**Tribal self-governance** approach to agriculture land management and ag land leasing –

- 1) protect and conserve lands for the highest productive potential;
- 2) increase production and expand diversity of ag, income, employment, and subsistence;
- 3) consistent management with integrated resource management plans;
- 4) providing technical assistance, training, and education;
- 5) promote self-sustaining communities; and
- 6) assist trust and restricted Indian landowners in leasing their land for a reasonable annual return consistent with prudent management and conservation practices.



## AIARMA

## C) Whether developed directly by the tribe or by the Secretary (of Interior), the plan shall—

(i) determine available agriculture resources;

(ii) identify specific tribal agricultural resource goals and objectives;

(iii) establish management objectives for the resources;

(iv) define critical values of the Indian tribe and its members and provide identified holistic management objectives;

(v) identify actions to be taken to reach established objectives;

(vi) be developed through public meetings;

(vii) use the public meeting records, existing survey documents, reports, and other research from Federal agencies, tribal community colleges, and land grant universities; and

(viii) be completed within three years of the initiation of activity to establish the plan.



## Use of existing resources

#### **Build from what you have**

- •Facilities
- •Regular gatherings/events
- Information Technology
- •Production Facilities
- •Land Base
- •Existing Staff
- •Knowledge





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## Youth & Individual Producer Development

#### **Youth Programs**

- Curriculum
- Internships
  - Summer Youth Work
  - College Internships
- Sponsorships
  - Livestock
  - Contests
  - Travel
- FFA/4H Support
- All Indian Livestock Shows
- Hosted Competitions

#### Individual Producer Development

- Training
  - Recordkeeping
  - Safety Certifications
- Land Leasing/Acquisitions Assistance
- Extension Supports
  - Point of Contact
  - On Site Assistance
- Information Sharing
- Compliance Assistance
- Access to Credit

Generational Planning



## How IFAI Can Help

- Planning
- Goal Setting
- Funding opportunity information
- Legislative support for tribal code development, education, advocacy
- Organizational development
- Staff profiles/skill sets
  - Attorneys
  - Federal Experience
  - Tribal Experience
  - Food and Ag Program Expertise
  - Policy Information and Research





## How You Can Help

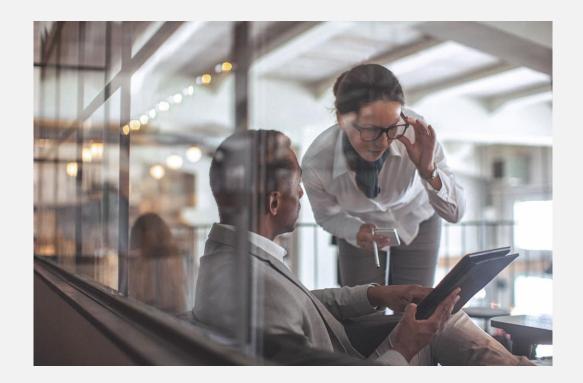
- Become or Recommend an Advisory Board Member
- Share program successes
  - Food hubs/cooperatives
  - Dept of Ag development
  - Staff Development
- Attend the Youth Summit
  - Hosted virtually this year
- Let us know what you are doing
  - Successes
  - Challenges
  - Knowledge gained





### Department of Agriculture: Management Perspectives

- Hiring/Staffing
- Location/Proximity
- Internal Roles
- External Roles





# Staffing

- Consider Operations
  - Specific skills needed
  - Training/PD resources
- Consider Organizational Structure
  - Supervisory roles
  - Schedule needs
  - **Proximity**
  - Technology
- Job Descriptions
- Qualifications/Navigating Tribal Hiring Preferences





## Location/Proximity

- Central or Off-site Offices
  - Pros/Cons analysis
- Technology available
- Potential limitations
  - Connectivity
  - Travel time
  - Infrastructure
- Visibility





### **Internal Roles**

#### Service Provision

- o Scope
- Populations served
- Program review
  - Qualitative analysis
  - Quantitative analysis
- Enterprise Management
- Custodian of Expertise
- Inter-Programmatic Relations
- Policymaker Communication





### **External Roles**

- Outreach
  - Service Populations
  - Collaborators
  - Funders/Grantmaker reporting/Feedback
- Communications/Consultations
  - Federal Government
  - State Government
  - Local Government
  - Inter-tribal partnerships
  - Trade Associations
  - Media
  - Public Reports







*Empowering Indian Country through economic development and greater food access* 

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